

Teaching your patients better hearing aid maintenance increases referrals.

By Harvey Romanek

A satisfied hearing aid wearer is more likely to refer their family and friends to you than a patient that is constantly in your office for cleanings or repairs caused by them not taking responsibility for the care of their hearing aids.

Moisture and cerumen are two most common cause of hearing aid failure.

Your patients will hold you responsible unless you train them to take responsibility for the care of their hearing aids.

People that wear eyeglasses do not expect their optician to clean their glasses. So why do some hearing aid wearers think that they do not have to clean their hearing aids? A few of the people may not be able to clean their hearing aids or remember your instructions. However the vast majority are capable and willing to be responsible or have a family member or friend that is willing to help them since everyone benefits when hearing aids are functioning at peak performance.

Easy steps for cleaning a hearing aid



Power-Vac™ was designed after observing hundreds of hearing aids being sent in for repair for clogged receiver and or microphone ports that could have been cleared by the wearer. The Power-Vac is completely portable, operates on 2 AA batteries or DC converter.

a. The entire hearing aid should be brushed to remove any loose wax or debris. The brush and or wax-loop on the Combination Cleaning Tool can loosen or remove wax from the receiver port area. The vent, earmold or open fit tube should be cleared with the open fit cleaning tool.

b. The hearing aid (or earmold) is then placed on the standard suction tube to further remove loose wax and debris from the hearing aid with a combination of suction and vibration. The standard tube can also be used to "vacuum" the entire surface of the hearing aid.

c. If needed, use the cone shaped suction tips to clear receiver and microphone ports by matching the diameter of the tubing with

the cone shaped suction tip. Do not insert a suction tip into hearing aids with wax guard filters.

d. Wipe the entire surface of the hearing aid to remove any loose debris prior to use.

Protection from Moisture Damage



Easy to Use

Universal Hearing Aid Dryer™

Prevent costly breakdowns and maintain performance. Safely removes harmful moisture and helps dry wax for easier removal. Designed for all style of hearing aids including Open Fit.

At The End Of The Day

Slide the switch to the ON position the Blue indicator lights should now be bright.

Remove the batteries from the hearing aid(s).

Place the hearing aid(s) with the canal aimed down in the center of the BLACK heating area leaving the battery doors open.

Allow the hearing(s) aid to dry overnight.

In The Morning

Slide the switch to the OFF position the Blue indicator lights should now be dim.

ALLOW THE HEARING AID(S) TO COOL FOR 5 MINUTES BEFORE USING.

Use a cleaning brush to remove any debris and wipe the hearing aids with a dry tissue.

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